

UNDERSTANDING DIRECTORY LISTINGS

Listings with **Cross References** illustrate relationships between different companies. Here, the JERSEY RICH entry indicates that its food processing activities are conducted by a subsidiary with a separate listing.

The relationship and name of the **Parent Company** appears in parentheses.

Web addresses

Annual Sales million \$ range

Membership in **food processor Trade Associations** is indicated.

"**Will custom pack**" appears in the company's listing if the company provides that service.

Container sizes used are listed with reference to process.

Information for **Each Factory** is listed below the headquarters information.

Non-food processing entities may be indicated in a company's listing as well. These may be non-food divisions or subsidiaries, warehouses, distribution centers, administrative and sales offices, etc.

JERSEY RICH FOODS 2 Bigeye Ln., Fort Worth, TX 00701. Tel. 400-500-6000

Subsidiary: Woodbourne Foods Inc., see separate listing.

WOODBOURNE FOODS, INC., 7700 Thomas Blvd., Trucksville, MO. Tel. 500-600-7000. Fax 500-600-7001. (Subsidiary of Jersey Rich Foods)

Web: woodbournefoods.com.

Volume: Frozen AAA, Dry AA.

Sales: \$20-99

Personnel: Caroline Schemel, Pres.; Roch Judge, CFO; Nick Judge, EVP Sales & Mktg.; Billy Schemel, EVP Opns; Julia Judge, V.P. Tech.

Associations: Southwest Food Producers.

Brands: Woodbourne Farms, Buyers Label.

Will custom pack

Container sizes: Frozen 1 1/2 lb., Dry 8 oz.

Factory: Same address. Pete Schemel, Plant Mgr., Jack Schemel, Q.A. Mgr. *Frozen pizza, sausage. Dry macaroni & cheese dinners. (100-249: 311412, 311612, 311823).*

Factory: Hickory Foods Co., Thomas More Blvd., Fisher, MN 99998-1000. Tel. 600-700-8000. Fax 600-700-8001. Tom Schemel, Plant Mgr., Danny Judge, Eng. *Canned tomatoes. Refrigerated corned beef, scallops. (50-99: 311421, 311612, 311712).*

Administrative Center: Queen's Way, St. Mary's City, AR 10010. Tel 600-700-8000. Fax 600-700-8000. Ellie Judge, Controller.

HICKORY FOODS CO. (Listed under Woodbourne Foods, Inc.)

Pack volume is shown by code with reference to process. The codes given indicate annual production volume for the entire company.*

Brands owned are listed.

Buyers Label™ at the end of a company's list of brands indicates that the company will pack for a buyers/private label.

Process / Preservation (*italic*) method for each product.

Products processed at each factory

Number of plant employees range provided for each factory.

NAICS (census) codes by factory

Factory names, companies' former names, names of companies that are now operated as part of other companies, etc. are **cross referenced**.

* See page 6 for keys to vol. codes.